



**Regular Meeting of the Board of Directors of the Port of Oswego Authority**

**Monday, April 15, 2024**

**4:30 pm Meeting**

**AGENDA**

- 1. Call to Order**
- 2. Motion 04-15-2401: To approve the Minutes of the 03-27-2024 regular monthly meeting and annual (Exhibit A).**
- 3. Administrative Operational Report: (Exhibit B)**
- 4. Administrative Financial Reports: (A) Primary and (B) Subsidiary**  
**Motion 04-15-2402: To accept March's Primary Financial Reports and Subsidiary Financial Reports.**
  - A. Primary Financial Reports: (Exhibit C-1)**
    - Cash Position
    - Balance Sheet
    - Profit & Loss Statement
  - B. Subsidiary Financial Reports: (Exhibit C-2)**
    - Monthly Bills
    - Accounts Payable
    - Accounts Receivable
    - Loan Summary
    - Schedule of Assets
    - Sales Report
- 5. Chairman's Report**
- 6. Committee Reports**
  - a. Executive Committee**
  - b. Audit and Finance Committee**
  - c. Governance Committee**
  - d. Planning and Development Committee**
- 7. Old Business**

**MISSION STATEMENT**

The mission of the Port of Oswego Authority is to serve as an economic catalyst in the *Central New York Development Council District Region* by providing diversified and efficient transportation services and conducting operations in a manner that promotes regional growth and development while being mindful of our responsibility to serve as a steward of the environment.

8. **New Business**  
Review sponsorship for 2024 Oswego Harborfest, which takes place July 25-28, 2024.
9. **AD HOC MOTIONS REQUIRED AS A RESULT OF MEETING BUSINESS:**
  - Motion 04-15-240 : To
  - Motion 04-15-240 : To
10. Motion 04-15-240 : To adjourn the regular monthly meeting.

**Next Regular Monthly Board Meeting is scheduled for  
Monday, May 20, 2024 @ 4:30pm**

**MISSION STATEMENT**

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# Exhibit A

**PORT OF OSWEGO AUTHORITY**  
**Annual Meeting**  
**Wednesday, March 27, 2024**

**CALL TO ORDER:** Ms. Cosemento called the meeting to order at 4:41 PM.

**PRESENT:** Constance Cosemento - Vice Chairperson, Stan Delia, Tom Schneider, Kathleen Macey, and William Scriber - Executive Director.

**ALSO PRESENT:** Pat McMahon - Supervisor of Development & Maintenance, Debbie Godden - Accounting Manager, Kim Natoli - Port Employee, Mercedes Niess - Executive Director of the H. Lee White Maritime Museum, and Don Smith - Board Member of H. Lee White Maritime Museum.

**PRESENT ON ZOOM:** Francis Enwright – Chairperson.

**ABSENT:** Dr. John Kares Smith and Diane Zeller.

**ANNUAL MEETING ITEMS**

**Motion AM 2401 – Approval of Prompt Payment Policy Pursuant to Section 2880 of the Public Authorities Law (Exhibit A)**

A motion was made by Mr. Delia to approve the Prompt Payment Policy Pursuant to Section 2880 of the Public Authorities Law. Motion was seconded by Ms. Macey. Motion passed. 4-Aye, 0-Nay.

**Motion AM 2402 – Review and approve the adoption of Guidelines for Awarding of Procurement Contracts Pursuant to Section 2879 of the Public Authorities Law (Exhibit B)**

A motion was made by Mr. Schneider to approve adoption of Guidelines for Awarding of Procurement Contracts Pursuant to Section 2879 of the Public Authorities Law. Motion was seconded by Ms. Macey. Motion passed. 4-Aye, 0-Nay.

Mr. Schneider inquired about the numbers on page 4, Item B on Public Authorities Law. Mr. Scriber explained that the Port does follow the Law.

**Motion AM 2403 - Review and approve the Port of Oswego Authority Property Disposition Policy Pursuant to Section 2896 of the Public Authorities Law (Exhibit C)**

A motion was made by Mr. Schneider to approve Port of Oswego Authority Property Disposition Policy Pursuant to Section 2896 of the Public Authorities Law. Motion was seconded by Mr. Delia. Motion passed. 4-Aye, 0-Nay.

Mr. Schneider inquired about Reporting Requirements on Annual Report, list of all properties on page 3; Ms. Godden explained that it is reported to the Public Authorities Reporting Information System (PARIS) annually.

**Motion AM 2404 – Review and approve the Port of Oswego Authority Investment Policy Pursuant to Section 2925 of the Public Authorities Law (Exhibit D)**

A motion was made by Mr. Schneider to approve the Port of Oswego Authority Investment Policy Pursuant to Section 2925 of the Public Authorities Law. Motion was seconded by Mr. Delia. Motion passed. 4-Aye, 0-Nay.

**Motion AM 2405 – Review and approve the Port of Oswego Authority Mission Statement and KPIs (Exhibit E)**

A motion was made by Mr. Schneider to approve the Port of Oswego Authority Mission Statement and KPIs. Motion was seconded by Ms. Macey. Motion passed. 4-Aye, 0-Nay.

Mr. Schneider would like to comment more on this in Executive Session.

**Appointments and Elections**

• **Appointment of Legal Counsel for FY 2024-2025 (Exhibit F)**

Mr. Scriber explained currently that the Port utilizes Bond, Schoeneck & King, PLLC for labor law attorneys and Bousquet Holstein PLLC for general counsel.

A motion was made by Mr. Schneider and Ms. Macey seconded this motion. Motion passed. 4-Aye, 0-Nay.

• **Election of Board Officers for FY 2024-2025 (Exhibit G)**

- Chairman – Mr. Francis Enwright
- Vice-Chairman – Ms. Connie Cosemento
- Secretary/Treasurer – Ms. Kathleen Macey

A motion was made by Mr. Schneider and Mr. Delia seconded this motion. Motion passed. 4-Aye, 0-Nay.

**ADJOURNMENT**

A motion was made by Mr. Schneider to adjourn the Annual Meeting at 4:56 PM. Motion seconded by Mr. Delia. Motion passed. 4-Aye, 0-Nay.

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Kathleen Macey, Secretary/Treasurer





**ACTION BY UNANIMOUS WRITTEN CONSENT WITHOUT A MEETING  
THE BOARD OF DIRECTORS OF THE PORT OF OSWEGO AUTHORITY**

**Wednesday, March 27, 2024  
Annual Meeting  
4:30 P.M.**

The undersigned, being all of the directors of THE PORT OF OSWEGO AUTHORITY, a New York public benefit corporation (the "Corporation"), acting by written consent without a meeting pursuant to NY Bus Corp L 708, do hereby consent to the adoption of the following resolutions and direct that this Unanimous Written Consent ("Consent") be filed with the minutes of the proceedings of the Board of Directors (the "Board of Directors") of the Corporation.

WHEREAS, the Board of Directors wish to provide their unanimous written consent for the Corporation on the following corporate matters (the "Matters"):

the election of the following Officers:

- Francis Enwright – Chairman
- Constance Cosemento – Vice-Chairman
- Kathleen Macey – Secretary/Treasurer

and the adoption and approval of certain legal documents, namely the following:

- Prompt Payment Policy Pursuant to Section 2880 of the Public Authorities Law
- Guidelines for Awarding of Procurement Contracts Pursuant to Section 2879 of the Public Authorities Law
- Property Disposition Policy Pursuant to Section 2896 of the Public Authorities Law
- Investment Policy Pursuant to Section 20925 of the Public Authorities Law
- Mission Statement and KPIs of the Port of Oswego Authority

WHEREAS, each individual Director has had the opportunity to fully research, analyze, and discuss the Matter as necessary to fulfill the Director's fiduciary obligations;

**MISSION STATEMENT**

The mission of the Port of Oswego Authority is to serve as an economic catalyst in the *Central New York Development Council District Region* by providing diversified and efficient transportation services and conducting operations in a manner that promotes regional growth and development while being mindful of our responsibility to serve as a steward of the environment.

**NOW THEREFORE, it is hereby:**

**RESOLVED, that the Board of Directors, and each of them individually, unanimously consent to the following:**

- **the election of the Officers named above**
- **the adoption and approval of the legal documents described above**

**IN WITNESS WHEREOF, the undersigned directors have duly executed this Consent to be effective as of March 27, 2024.**

\_\_\_\_\_ **Francis Enwright, Chairman**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Constance Cosemento, Vice-Chairman**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Stanley Delia, Board Member**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Kathleen Macey, Secretary/Treasurer**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Dr. John Kares Smith, Board Member**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Tom Schneider, Board Member**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Diane Zeller, Board Member**

\_\_\_\_\_ **Date**

**MISSION STATEMENT**

The mission of the Port of Oswego Authority is to serve as an economic catalyst in the *Central New York Development Council District Region* by providing diversified and efficient transportation services and conducting operations in a manner that promotes regional growth and development while being mindful of our responsibility to serve as a steward of the environment.

**PORT OF OSWEGO AUTHORITY**  
**Regular Monthly Meeting**  
**Wednesday, March 27, 2024**

**CALL TO ORDER:** Ms. Cosemento called the meeting to order at 4:56 PM.

**PRESENT:** Constance Cosemento - Vice Chairperson, Stan Delia, Tom Schneider, Kathleen Macey, and William Scriber - Executive Director.

**ALSO PRESENT:** Pat McMahon - Supervisor of Development & Maintenance, Debbie Godden - Accounting Manager, Kim Natoli - Port Employee, Mercedes Niess - Executive Director of the H. Lee White Maritime Museum, and Don Smith - Board Member of H. Lee White Maritime Museum.

**PRESENT ON ZOOM:** Francis Enwright – Chairperson.

**ABSENT:** Dr. John Kares Smith and Diane Zeller.

**NEW BUSINESS**

Mercedes Niess - Executive Director of the H. Lee White Maritime Museum spoke briefly about the Museum's operating plans during the Solar Eclipse Weekend and the day of the eclipse. The Museum will be open on the weekend prior to the eclipse. On the day of the eclipse, they will be curtailing vehicle traffic on the pier because of the anticipated high numbers of people that will be coming to view it. They do not want vehicles on the pier after 1:00 PM. The Museum is requesting barricades to assist with blocking the pier; the Museum will be closed during the eclipse, and they will have staff and volunteers to assist in monitoring the property. Mercedes Niess also passed out to Board members pamphlets of area museums plans for the Solar Eclipse weekend.

Mr. Scriber explained that the Port will provide barricades to the Museum and security personnel at the Goble Marina property.

Mercedes Niess also described the Museum's Star Gazing event on Wednesday, April 24, 2024 to the Board members. She explained that professors from SUNY Oswego who bring their portable telescopes to a small group of people. The Museum is requesting to go just beyond the black fence where it is much darker for star-gazing.

Mr. Scriber stated construction would start on the West Terminal Pier, and that even though he didn't have an issue with this event, he would have to contact the construction company (W.D. Malone) who are completing the repairs. Temporary fencing will be installed prior to the event, and there are concerns of steel, heavy equipment, and scene safety. Also, the Property Use form, which is available on the Port's website, would have to be completed prior to the event.

Mr. Schneider inquired about the grant paperwork for the LT-5 and if the Port had fulfilled its obligation in this matter. Mercedes Niess explained that the grant paperwork has been sent to the state, it has been received (it was sent Certified Mail), and they are awaiting the required signatures from the state.

Ms. Cosemento expressed their best wishes and prayers to all affected by the Francis Scott Key bridge accident that occurred on Tuesday, March 26, 2024.



## **APPROVAL OF MINUTES**

**Motion 03-27-2401:** A motion was made by Mr. Delia to approve the minutes of the February 12, 2024 regular monthly meeting. Motion was seconded by Ms. Macey. Motion passed. 4-Aye, 0-Nay.

## **ADMINISTRATIVE OPERATIONAL REPORT**

Mr. Scriber, Executive Director, presented the Administrative Operational Report to the Board and addressed any questions or comments.

### **Report Topics:**

Monthly operations update – February 2024

Update on projects:

- Monthly Report – included.
- Aluminum – test of the large ingot occurred on February 13, 2024, which was 90 railcars with large ingots for Novelis; there are 3 onsite now from the return trip. The Port is planning to unload when CSX will be onsite, which will be the following week.
- American Great Lakes Port Association (AGLPA) – agenda provided to Board members for the Washington D.C. trip that went well and included a meeting with United States Secretary of Transportation Pete Buttigieg. Meetings also included members of Murad, who administer the Port Infrastructure Development Program grant (PIDP). Mr. Scriber reiterated during discussions the importance of why Great Lakes ports needs the developments funds to upgrade the aging ports.
- Reach Stacker bids – due on Friday, March 29, 2024, will advise on results.
- Micron Steering Committee – no new developments (30 members of this committee)
- Army Corp of Engineers – Section 107, not occurring.
- Solar Eclipse – closing operations at 11:00 A.M. on the day; security will remain on Port properties. The Port has been asked by the City of Oswego to open the Fitzgibbons property for parking, however there are scene safety issues to consider (rocks, dirt, etc.), as well as limited staff to control parking issues.

## **DISCUSSIONS ON TOPICS FROM ADMINISTRATIVE OPERATIONAL REPORT**

Mr. Scriber explained that the Great Lakes Association is not another environmental organization, but a development agency – economic development aimed at the Great Lakes ports, to create jobs and industrial development, infrastructure development in the areas.

Mr. Scriber explained further on Section 107 (for harbor deepening, harbor maintenance, navigation improvements) – the cap in authorized funds is unrealistic because of costs, attempting to get Congress to amend the legislation to increase the funding cap. This would be for harbor deepening projects.

## **ADMINISTRATIVE FINANCIAL REPORTS**

**Motion 03-27-2402:** A motion was made by Ms. Macey to accept the February financial reports as presented. Motion seconded by Mr. Delia. Motion passed. 4-Aye, 0-Nay.

### **Primary Financial Reports**

Cash Position  
Balance Sheet  
Profit & Loss Statement

### **Subsidiary Financial Reports**

Monthly Bills  
Accounts payable  
Accounts Receivable  
Loan Summary  
Schedule of Assets  
Sales Report

Mr. Schneider commented that the cash position decreased as it is reflective of the slower part of the season and year. The income statement shows a significant decrease over the year of 2023, however remains ahead of budget.

**Chairman's Report:** Mr. Enwright thanked Ms. Cosemento, Mr. Scriber, and Mr. Schneider for attending the City of Oswego Administrative Services Committee meeting on Monday, March 18, 2024 in regard to the resolution by the Mayor of Oswego for modifying East 1<sup>st</sup> Street. He cited that the Port had excellent representation at the meeting, and they did a very good job in explaining why it is necessary for the modification. The results of the meeting were disappointing – not one councilor forwarded the resolution on for council vote. The Broadwell Group reiterated safety, and was mimicked by the councilors, during that Committee meeting; it appears that they would want all truck traffic ceased in the area. This opinion puts all truck drivers transversing the City limits in an unfavorable disadvantage (being described as unsafe operators, speeding), when in actuality they are high-skilled.

Mr. Schneider and Mr. Scriber reiterated that Ms. Cosemento did an excellent job in her opening statement during the City's Committee meeting.

## **COMMITTEE REPORTS:**

**Executive Committee:** Ms. Cosemento described the last Port of Oswego Authority/City of Oswego Advisory Committee meeting that took place on February 22, 2024 at the Port; the Broadwell Group was invited to share their concerns on the modification of East 1<sup>st</sup> Street. None of the three plans put forth by the City of Oswego Engineer and C&S Companies were viable, as they were all exorbitant and high-priced. A fourth option was created by C&S Companies and brought to the City's Committee meeting – to remove 15' of island on the north end of the median and also remove a bump-out in the middle (giving the Broadwell Group two additional parking spaces), paint crossings, and install speed bumps to control vehicular speeds, decreasing the project cost down to \$30,173.00 which the Port was willing to pay \$25,000.00 of that cost, which one Councilor requested the Port pay the total (Mr. Scriber stated that the same Councilor was quoted in a local newspaper that he would never support the resolution). Mr. Delia commented that the price was not an issue with the project.

Mr. Scriber reiterated that it takes approximately 5-7 years to redesign an alternative route of egress and went on to explain that the road that the Port has connected to the Fitzgibbons property is not designed for daily traffic and it is not wide enough for daily traffic. When looking at the Fitzgibbons connecting road, the road has to be extended out further, and the Army Corp of Engineers, Department of Environmental Conservation (DEC), SEQRs, New York State Department of State are all involved in the process, taking approximately five years to develop a plan; it took six years to designate East 1<sup>st</sup> Street a truck route originally (beginning in 1999, working through the National Highway Act, New York State Department of Transportation, city engineering, Port engineering, then issuing a report in 2001, with construction beginning in 2003, not including lake issues and CSX agreements). The Port originated in 1955; the Broadwell Group constructed a water park next to an operating port.

Ms. Cosemento stated that the Governor did a ribbon-cutting to designate the water park as a tourist attraction/area, however she did not designate the street as a tourist area, and the street is still a designated truck route. Mr. Schneider stated that the State designating a very successful revitalization in downtown Oswego did not take into consideration the impact on this industrial Port.

**Audit and Finance Committee:** Mr. Schneider stated that the Audit and Finance Committee had a meeting on March 21, 2024 to discuss the 2024-2025 fiscal year operating budget (with himself, Mr. Delia, Mr. Scriber, and Ms. Godden). He recommended the budget as presented in the email Board members received.

**Motion 03-27-2407:** A motion was made by Mr. Schneider to approve the 2024-2025 fiscal year operating budget as presented. Motion seconded by Mr. Delia. Motion passed. 4-Aye, 0-Nay.

**Governance Committee:** No report; Dr. Kares Smith was absent.

**Planning and Development Committee:** No report per Ms. Macey.

**OLD BUSINESS:**

None.

**NEW BUSINESS:**

East 1<sup>st</sup> Street – Reevaluating Return to Original Route – Mr. Scriber explained that he spoke with Carl Rode with C&S Companies to review the original route, which is the Marina road out East 1<sup>st</sup> Street to East Bridge Street/State Route 104. It is possible, as it has been utilized before, it is a truck route, it was not undesignated, and it is the Port’s property. The engineers are looking at widths, load capabilities, and capacities. He stated that the Port can’t just stop doing international commerce, and by restricting the Port, it not only disadvantages the City of Oswego but the entire region of customers. Mr. Scriber will update the Board on how that progresses.

Goble Marina Bathhouse Bids – bids that were received were costly. C&S Companies recommended rejecting all bids that were submitted, and after reviewing the bids and C&S Companies review, Mr. Scriber also recommended rejecting the bids.

**Motion 03-27-2408:** A motion was made by Mr. Schneider to reject all bids submitted for the Goble Marina Bathhouse renovations at 6:35 PM. Motion seconded by Ms. Macey. Motion passed. 4-Aye, 0-Nay.

Goble Marina Bathhouse, New Design with Budget Parameters and Scope – Mr. Scriber stated that C&S Companies presented a new scope for the renovations. There is a detailed list of items such as new hardware, counters, painting, upgrading lights, replacing doors, exterior painting, repairs soffits, and making it handicap-accessible in the restrooms (widening the doors). The Port has many talented employees who can self-perform some of the scope of work, and the remaining work completed by local contractors, under the spending limits, within the budget, and keeping with the scope of work.

**Motion 03-27-2409:** A motion was made by Mr. Schneider to move forward with the new scope of work for Goble Marina Bathhouse renovations at 6:41 PM. Motion seconded by Mr. Delia. Motion passed. 4-Aye, 0-Nay.

**Motion 03-27-2405:** A motion was made by Mr. Delia to accept funding through the New York State Department of Transportation (NYSDOT) for the 2023 Passenger and Freight Rail Assistance Program in the amount of \$1,832,320.00 for an Electric Railcar Mover at 6:45 PM. Motion seconded by Ms. Macey. Motion passed. 4-Aye, 0-Nay.

Mr. Schneider congratulated Mr. Scriber on his efforts to secure this funding for the Port.

**Motion 03-27-2406:** A motion was made by Mr. Delia to accept funding through the New York State Department of Transportation (NYSDOT) for the 2023 Passenger and Freight Rail Assistance Program in the amount of \$2,861,349.27 for additional storage track, track upgrades, and railcar unloading at 6:46 PM. Motion seconded by Ms. Macey. Motion passed. 4-Aye, 0-Nay.

Mr. Scriber stated that part of the Port’s Comprehensive Plan was to add additional tracks, which would allow the Port to handle up to 90 railcars, opening a new market with the largest operating railyard in Oswego County, making the Port a true intermodal facility. Ms. Cosemento reiterated praise for Mr. Scriber in securing funding for this grant.

**EXECUTIVE SESSION**

**Motion 03-27-2403:** A motion was made by Mr. Schneider to enter executive session at 6:49 PM for discussion on property and personnel. Motion seconded by Ms. Macey. Motion passed. 4-Aye, 0-Nay.

**Motion 03-27-2404 & Motion 03-27-2409:** A motion was made by Ms. Macey to adjourn at 7:52 PM. Motion seconded by Mr. Schneider. Motion passed. 4-Aye, 0-Nay.

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Kathleen Macey, Secretary/Treasurer





**ACTION BY UNANIMOUS WRITTEN CONSENT WITHOUT A MEETING  
THE BOARD OF DIRECTORS OF THE PORT OF OSWEGO AUTHORITY**

**Wednesday, March 27, 2024  
Regular Meeting  
4:30 P.M.**

**The undersigned, being all of the directors of THE PORT OF OSWEGO AUTHORITY, a New York public benefit corporation (the “Corporation”), acting by written consent without a meeting pursuant to NY Bus Corp L 708, do hereby consent to the adoption of the following resolutions and direct that this Unanimous Written Consent (“Consent”) by filed with the minutes of the proceedings of the Board of Directors (the “Board of Directors”) of the Corporation.**

**WHEREAS, the Board of Directors wish to provide their unanimous written consent for the Corporation on the following corporate matters (the “Matters”):**

- **the approval of the 02-12-2024 regular monthly meeting minutes**
- **approval of February’s Primary and Secondary Financial Reports as presented**
- **rejection of construction bids for Goble Marina restrooms**
- **acceptance of new design from Engineers for Goble Marina restrooms**
- **approval of the 2024-2025 operating budget as presented**
- **acceptance of funding through the New York State Department of Transportation (NYSDOT) for the 2023 Passenger and Freight Rail Assistance Program in the amount of \$1,832,320.00 for an Electric Railcar Mover**
- **acceptance of funding through the New York State Department of Transportation (NYSDOT) for the 2023 Passenger and Freight Rail Assistance Program in the amount of \$2,861,349.27 for additional storage track, track upgrades, and railcar unloading**

**and the adoption and approval of certain legal documents, namely the following:**

- **the approval of the 02-12-2024 regular monthly meeting minutes**
- **approval of February’s Primary and Secondary Financial Reports as presented**
- **rejection of construction bids for Goble Marina restrooms**
- **acceptance of new design from Engineers for Goble Marina restrooms**
- **approval of the 2024-2025 operating budget as presented**
- **acceptance of funding through the New York State Department of Transportation (NYSDOT) for the 2023 Passenger and Freight Rail Assistance Program in the amount of \$1,832,320.00 for an Electric Railcar Mover**

**MISSION STATEMENT**

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- acceptance of funding through the New York State Department of Transportation (NYSDOT) for the 2023 Passenger and Freight Rail Assistance Program in the amount of \$2,861,349.27 for additional storage track, track upgrades, and railcar unloading

**WHEREAS, each individual Director has had the opportunity to fully research, analyze, and discuss the Matter as necessary to fulfill the Director’s fiduciary obligations;**

**NOW THEREFORE, it is hereby:**

**RESOLVED, that the Board of Directors, and each of them individually, unanimously consent to the following:**

- the adoption and approval of the legal documents described above

**IN WITNESS WHEREOF, the undersigned directors have duly executed this Consent to be effective as of March 27, 2024.**

\_\_\_\_\_ **Francis Enwright, Chairman**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Constance Cosemento, Vice-Chairman**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Stanley Delia, Board Member**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Kathleen Macey, Secretary/Treasurer**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Dr. John Kares Smith, Board Member**

\_\_\_\_\_ **Date**

**MISSION STATEMENT**

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\_\_\_\_\_ **Tom Schneider, Board Member**

\_\_\_\_\_ **Date**

\_\_\_\_\_ **Diane Zeller, Board Member**

\_\_\_\_\_ **Date**

**MISSION STATEMENT**

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# Exhibit B



## **Administrative and Operations Report**

*April 2024*

**William W. Scriber, Executive Director**

- Monthly (March 2024) operations update – see attached
- Meeting with Dan Harrington, Oswego Harbor Festivals on 03/28/2024 regarding 2024 sponsorship for Harborfest – see attached
- Aluminum – Evans Spirit arrival; Alouette Spirit arrival on or about 04/22/2024
- Reach Stacker – Reviewing (bids were due Friday, March 29, 2024)
- Goble Marina Restrooms – Port employees self-performing most of the work
- West Terminal Repairs begun – See Press Release on Oswego County Today
- Possible new FTZ customer
- Total Solar Eclipse – No issues on Port properties during eclipse

TO: BOARD OF DIRECTORS  
 FROM: George Lloyd  
 SUBJECT: March 2024 Activity Report

Totals						
	# In	# Out	Total # In/Out	MT In	MT Out	Total MT In/Out
Trucks	0	179	179	0.000	5727.252	5727.252
Railcars	0	0	0	0.000	0.000	0.000
Vessels	0	0	0	0.000	0.000	0.000
<b>Grand Totals</b>	<b>0</b>	<b>179</b>	<b>179</b>	<b>0.000</b>	<b>5727.252</b>	<b>5727.252</b>

	Company	ST	MT	In/Out	Mode	#
Potash	Nutrien Ag Solutions	0.00	0.000	Inbound	Vessel	0
	Nutrien Ag Solutions	0.00	0.000	Inbound	Railcar	0
	Nutrien Ag Solutions	624.26	566.319	Outbound	Trucks	18
Grain	Anderson's Soybeans	0.00	0.000	Inbound	Trucks	0
	Anderson's Soybeans	0.00	0.000	Inbound	Railcar	0
	Anderson's Soybeans	12.54	11.376	Outbound	Trucks	1
	Anderson's Soybeans	0.00	0.000	Outbound	Railcar	0
	Anderson's Soybeans	0.00	0.000	Outbound	Vessel	0
	Anderson's Corn	0.00	0.000	Inbound	Trucks	0
	Anderson's Corn	0.00	0.000	Inbound	Railcar	0
	Anderson's Corn	0.00	0.000	Outbound	Trucks	0
	Anderson's Corn	0.00	0.000	Outbound	Railcar	0
Anderson's Corn	0.00	0.000	Outbound	Vessel	0	
Aluminum	Marubeni	0.00	0.000	Inbound	Vessel	0
	Marubeni	0.00	0.000	Inbound	Railcar	0
	Marubeni	2424.77	2199.713	Outbound	Trucks	69
	Trafigura	0.00	0.000	Inbound	Vessel	0
	Trafigura	0.00	0.000	Inbound	Trucks	0
	Trafigura	0.00	0.000	Inbound	Railcar	0
	Trafigura	0.00	0.000	Outbound	Trucks	0
	Glencore	0.00	0.000	Inbound	Vessel	0
	Glencore	2203.31	1998.808	Outbound	Trucks	62
	Glencore	0.00	0.000	Inbound	Railcar	0
	Glencore	0.00	0.000	Inbound	Trucks	0
	Goldman	0.00	0.000	Inbound	Vessel	0
	Goldman	0.00	0.000	Inbound	Railcar	0
	Goldman	0.00	0.000	Inbound	Trucks	0
	Goldman	0.00	0.000	Outbound	Trucks	0
	Goldman	0.00	0.000	Outbound	Railcar	0
	Concord	0.00	0.000	Inbound	Vessel	0
	Concord	0.00	0.000	Outbound	Trucks	0
	Concord	0.00	0.000	Outbound	Railcar	0
	Concord	0.00	0.000	Inbound	Railcar	0
IXM	0.00	0.000	Inbound	Trucks	0	
IXM	0.00	0.000	Inbound	Vessel	0	
IXM	0.00	0.000	Inbound	Railcar	0	



	IXM	1048.34	951.037	Outbound	Trucks	29
	Mitsubishi	0.00	0.000	Outbound	Trucks	0
	Mitsubishi	0.00	0.000	Inbound	Trucks	0
	Mitsubishi	0.00	0.000	Inbound	Vessel	0
	Mitsubishi	0.00	0.000	Inbound	Railcar	0
	Mercuria	0.00	0.000	Inbound	Vessel	0
	Mercuria	0.00	0.000	Inbound	Trucks	0
	Mercuria	0.00	0.000	Outbound	Trucks	0
	Mercuria	0.00	0.000	Outbound	Railcar	0
	Mercuria	0.00	0.000	Inbound	Railcar	0
	Alcoa	0.00	0.000	Inbound	Vessel	0
	Novelis Ingots	0.00	0.000	Inbound	Vessel	0
	Novelis Ingots	0.00	0.000	Outbound	Trucks	0
	Novelis Ingots	0.00	0.000	Inbound	Trucks	0
	Novelis Ingots	0.00	0.000	Inbound	Railcar	0
	Novelis Ingots	0.00	0.000	Outbound	Railcar	0
	Novelis Transfer Loads	0.00	0.000	Outbound	Trucks	0
Dean Marine Rock/Stone	Rock/Stone	0.00	0.000	Inbound	Railcar	0



## Oswego Harbor Festivals, Inc.

Roy McCrobie Building, 41 Lake Street, Oswego, NY 13126  
315/343.6858 Fax: 315/343.7390 [www.oswegoharborfest.com](http://www.oswegoharborfest.com)

*February 13, 2024*

*Port of Oswego Authority  
William Scriber  
1 East Second Street  
Oswego, NY 13126*

*Dear Bill,*

*It is that time again when we are asking if you would like to join us, **2024 Oswego Harborfest**, at our annual festival: July 25-28, 2024. We will be celebrating our 35<sup>th</sup> Anniversary!*

*Port of Oswego Authority has been part of Oswego Harborfest for the past several years as sponsor of the East Park/Washington Square. We are kindly asking that you can make that happen again with your generous donation of \$10,000. I've sent along a contract for your review and hopefully a signature of agreement! An invoice can be mailed after your acceptance.*

*Last year you were nice enough to also sponsor Nancy Kelly in that Park. Unfortunately, it rained and she could not perform. We are sorry to say she will not be returning this year. If you would like to sponsor a band in the park in addition to your "Park" sponsorship, we have several to choose from (see attachments).*

*If you have any questions, or concerns, please contact Carol M. Dillabough at Oswego Harborfest, 315-343-6858, Monday-Tuesday or at [marketing.membership@oswegoharborfest.com](mailto:marketing.membership@oswegoharborfest.com).*

*Sincerely,*

*Dan Harrington  
Executive Director*

*Attachments*



# Oswego Harbor Festivals, Inc.

Roy McCrobie Building, 41 Lake Street, Oswego, NY 13126  
315/343.6858 Fax: 315/343.7390 www.oswegoharborfest.com

## SPONSORSHIP CONTRACT

### HARBORFEST 2024 & PORT OF OSWEGO AUTHORITY

**Location: Park Sponsorship - East Park/Washington Square**

#### HARBORFEST PROVIDES:

- On-site recognition with Sponsor's banner at the location stated above
- Identification on the Harborfest website throughout 2024.
- Inclusion in any press release related to this sponsorship.
- Logo on Harborfest website with link to the Port of Oswego Authority's website.
- Opportunity for additional marketing exposure through coupon, product and/or information giveaways for 100 Harborfest volunteer gift packs and other opportunities as requested and approved.
- Invitations to the Harborfest Sponsors Reception.
- Commemorative 2024 souvenir poster.

#### PORT OF OSWEGO AUTHORITY PROVIDES:

- Recognition of Harborfest as a participating partner in any advertising and promotional materials related to this sponsorship.
- In-kind use of the Port of Oswego Authority's East Pier for the staging and security of the fireworks and barges
- Business Name and link/URL for Harborfest website. Link/URL: \_\_\_\_\_
- Banner(s) for display at the Festival.

**COST:** \$10,000

**TERMS OF AGREEMENT:** Date of Execution through July 28, 2024

Agreed and authorized by:

\_\_\_\_\_  
Signature of Company Representative  
Port of Oswego Authority  
William Scriber  
1 East Second Street  
Oswego, NY 13126

\_\_\_\_\_  
Date  
Phone: 315-343-4503 x115  
Email: wscriber@portoswego.com

  
\_\_\_\_\_  
Signature of Harborfest Representative  
Email: [director@oswegoharborfest.com](mailto:director@oswegoharborfest.com)

  
\_\_\_\_\_  
Date  
Phone: 315-343-6858

Neither Sponsor nor Event shall be liable for the failure to perform their obligations under this Agreement If such failure is due to acts beyond their control including, without limitation, acts of God, acts of public enemy, acts of government, civil disobedience, acts of terrorism or any other causes or condition beyond the Clients or Consultant's control.





## Oswego Harbor Festivals, Inc.

Roy McCrobie Building, 41 Lake Street, Oswego, NY 13126  
315/343.6858 Fax: 315/343.7390 [www.oswegoharborfest.com](http://www.oswegoharborfest.com)

### *Bands available at Port of Oswego Authority Park (East Park):*

#### **Friday, July 26, 2024**

<i>1:30 pm – 3:00 pm</i>	<i>ESP</i>	<i>\$ 500</i>
<i>3:45 pm – 5:15 pm</i>	<i>J.T. Hall Jazz Consort</i>	<i>\$1,100</i>
<i>6:00 pm – 7:30 pm</i>	<i>Steve Grills &amp; The Roadmasters</i>	<i>\$1,100</i>
<i>8:15 pm – 9:45 pm</i>	<i>Billy Price</i>	<i>\$3,100</i>

#### **Saturday, July 27, 2024**

<i>1:15 pm – 2:45 pm</i>	<i>Stop Thinking</i>	<i>\$ 500</i>
<i>3:30 pm – 5:00 pm</i>	<i>Chuck Schiele's Quartet</i>	<i>\$1,000</i>
<i>5:45 pm – 7:15 pm</i>	<i>Billy Price</i>	<i>\$3,100</i>
<i>8:00 pm – 9:15 pm</i>	<i>Shaw Davis &amp; the Black Ties</i>	<i>\$2,200</i>

# CUTS. SCRAPES. STITCHES.

When it's Urgent we're Right at home.

Check-in online. Save time. Wait at home.



URGENT CARE

## Port Of Oswego Breaks Ground On \$4 Million West Terminal Pier Repairs, Improvements



The Port of Oswego Authority,(POA), has awarded W.D. Malone Trucking and Excavating, Hannibal, a nearly \$4 million contract to repair and improve its West Terminal Pier, said William Scriber, POA executive director and CEO. A groundbreaking ceremony marking the start of this project was held today at the site. On hand for the event were, from left: Kathleen Macey, POA board secretary/treasurer; Austin Wheelock, executive director, Operation Oswego County; William Scriber, POA executive director and CEO; Kevin Malone, owner, W.D. Malone Trucking and Excavating; Oswego Mayor Robert Corradino, and Stan Delia, POA board of directors.

The Port of Oswego Authority,(POA), has awarded W.D. Malone Trucking and Excavating, Hannibal, a nearly \$4 million contract to repair and improve its West Terminal Pier, said William Scriber, POA executive director and CEO. A ceremony marking the start of this project was held today at the site. Funding for the project comes from NY State, the Federal Emergency Management Agency (FEMA), and the POA.

"The West Terminal Pier is in disrepair due to recent high water and wave events," Scriber said. "This work will be undertaken to reestablish, maintain and protect this portion of the pier."

Construction will include the installation of 308 linear feet of steel sheeting to encase the existing timber cribbing, replacement of the concrete cap, and asphalt resurfacing along the north end of the West Terminal Pier, Scriber said.

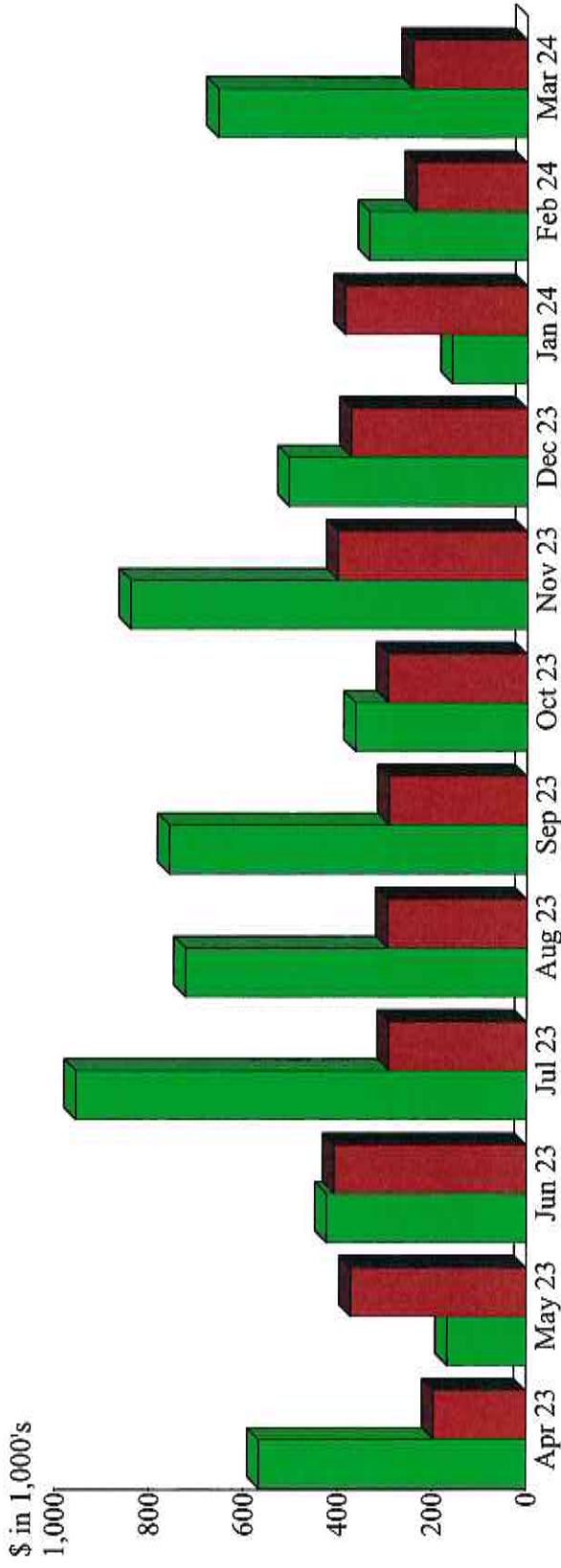
A U.S./Canadian research study shows that, over the past five years, The Port of Oswego Authority made a \$513 million impact on the local and regional economy and supported 2,229 jobs by its maritime activity. The Port of Oswego generated \$201.2 million in wages, salaries, and local consumption expenditures for the regional economy.



# Exhibit C-1

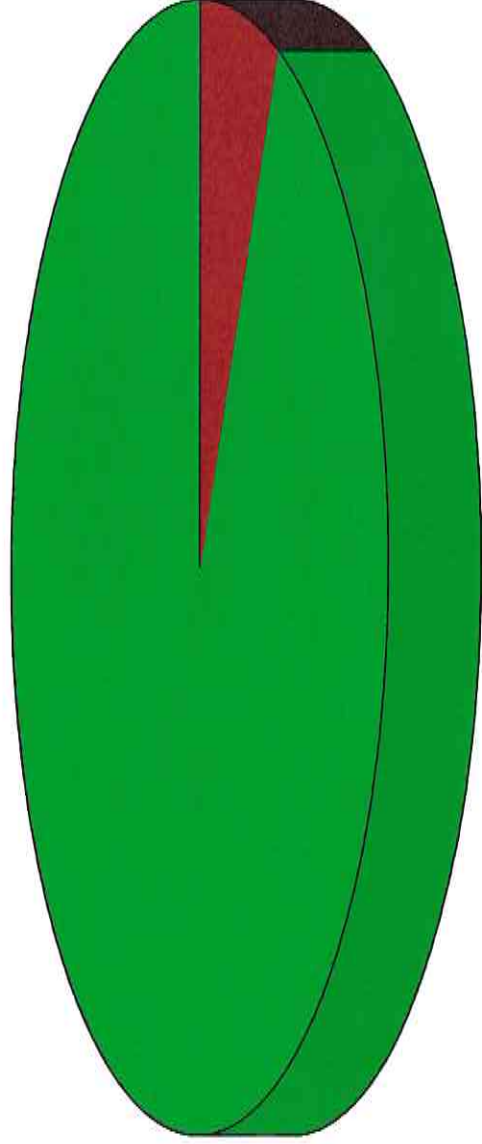
Income and Expense by Month  
April 2023 through March 2024

Income  
Expense



Income Summary  
April 2023 through March 2024

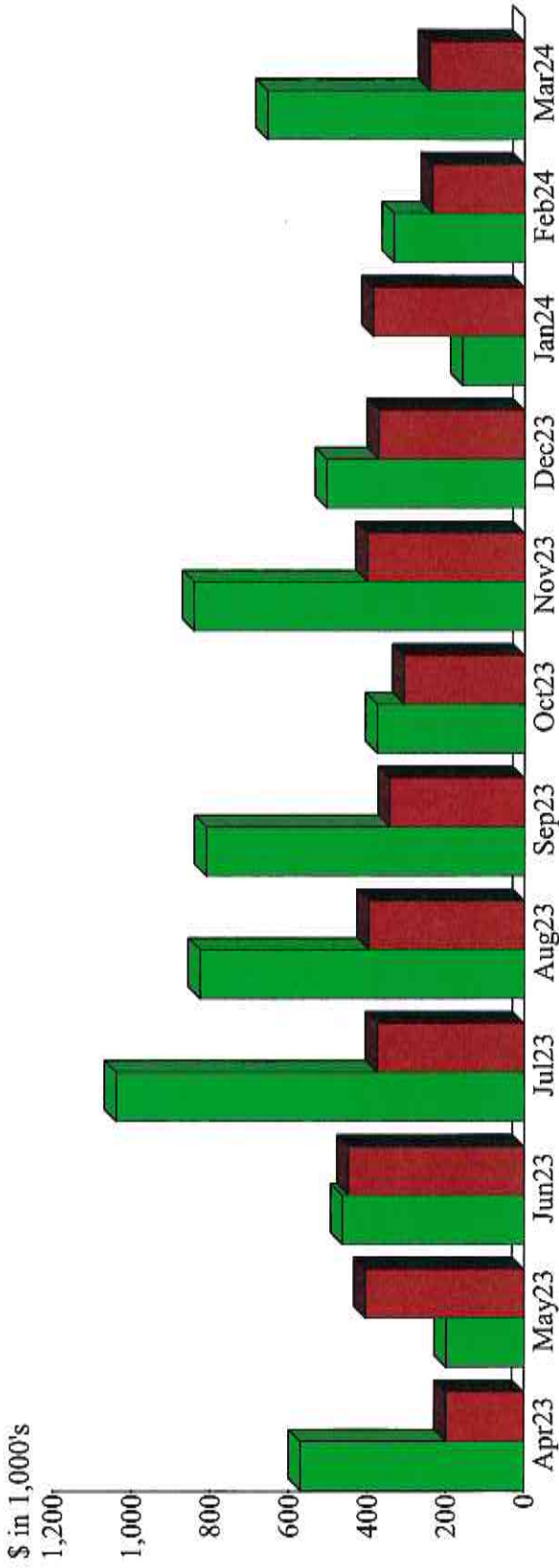
Port	93.27%
Marina	6.73
Total	\$6,459,573.49



By Class

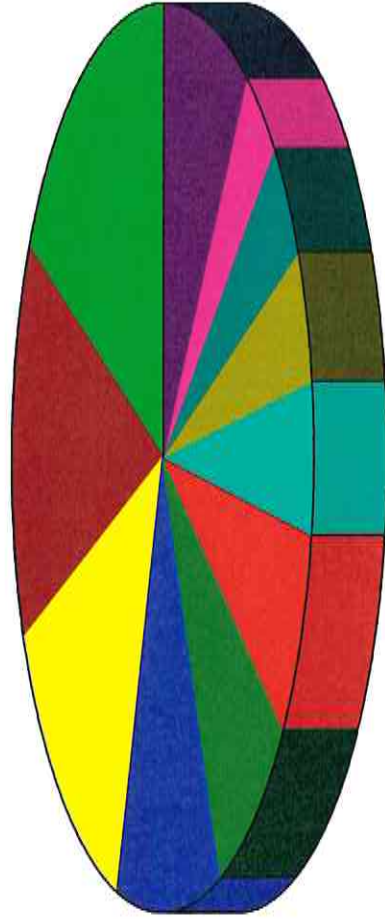
Income and Expense by Month  
April 2023 through March 2024

Income  
Expense



Income Summary  
April 2023 through March 2024

4600000 · Stevedoring	17.48%
9001400 · REDI - Goble Marina	14.22
9000017 · FEMA DR 4348	13.74
4800000 · Marina Income	11.22
4400000 · Rental	8.47
4300000 · Loading and Unloading	7.48
4000000 · Storage	5.43
9000014 · NYS Grant Pin 3935.59 ET Pier	4.79
4500000 · Misc Income	4.53
9000020 · Auction / Sale of equipment	3.90
Other	8.74
<b>Total</b>	<b>\$6,788,641.70</b>



By Account

**Port of Oswego Authority**  
**Cash Position**  
 As of March 31, 2024

	<u>Beginning Balance</u>	<u>Debit</u>	<u>Credit</u>	<u>Net Change</u>	<u>Ending Balance</u>
<b>1000600 · Imprest Fund - Key Bank</b>					
Total 1000600 · Imprest Fund - Key Bank	111,950.14	260,260.98	299,070.86	-38,809.88	73,140.26
<b>1000700 · Health Fund - Key Bank</b>					
Total 1000700 · Health Fund - Key Bank	1,399.40	7,500.00	6,385.21	1,114.79	2,514.19
<b>1001000 · Comptroller Fund - Key Bank</b>					
Total 1001000 · Comptroller Fund - Key Bank	10,723.36	659,714.73	651,627.01	8,087.72	18,811.08
<b>1001001 · Gen. State Checking - Key Bank</b>					
Total 1001001 · Gen. State Checking - Key Bank	652,453.30	653,388.80	260,260.98	393,127.82	1,045,581.12
<b>1001500 · Key Money Market</b>					
Total 1001500 · Key Money Market	201,171.30	145.28	0.00	145.28	201,316.58
<b>TOTAL</b>	<u><u>977,697.50</u></u>	<u><u>1,581,009.79</u></u>	<u><u>1,217,344.06</u></u>	<u><u>363,665.73</u></u>	<u><u>1,341,363.23</u></u>

Port of Oswego Authority  
**Balance Sheet**  
As of March 31, 2024

	Mar 31, 24	Mar 31, 23	\$ Change
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
1000100 · Petty Cash	161.63	200.00	-38.37
1000300 · Oswego Marina - Register fund	600.00	600.00	0.00
1000600 · Imprest Fund - Key Bank	73,140.26	177,153.25	-104,012.99
1000700 · Health Fund - Key Bank	2,514.19	3,476.07	-961.88
1001000 · Comptroller Fund - Key Bank	18,811.08	19,690.54	-879.46
1001001 · Gen. State Checking - Key Bank	1,045,581.12	1,107,172.93	-61,591.81
1001500 · Key Money Market	201,316.58	157,800.18	43,516.40
1003200 · CD - Wtrline Maint Fund	10,212.08	0.00	10,212.08
1003300 · CD - Bldg Rehab Fund	90,698.64	88,238.67	2,459.97
<b>Total Checking/Savings</b>	<b>1,443,035.58</b>	<b>1,554,331.64</b>	<b>-111,296.06</b>
<b>Accounts Receivable</b>			
1100000 · Accounts Receivable	126,659.23	225,616.82	-98,957.59
<b>Total Accounts Receivable</b>	<b>126,659.23</b>	<b>225,616.82</b>	<b>-98,957.59</b>
<b>Other Current Assets</b>			
1100103 · Accounts Receivable Other	995.04	2,192.21	-1,197.17
1100104 · Short term Lease Receivable	149,903.13	153,980.00	-4,076.87
1201000 · Prepaid Insurance	95,001.95	83,069.82	11,932.13
1202000 · Prepaid expense	193.05	7,234.73	-7,041.68
1210000 · Inventory Asset	16,763.12	17,936.61	-1,173.49
1300000 · Grant Receivable	740,118.43	748,868.43	-8,750.00
1499000 · Undeposited Funds	2,460.00	35.00	2,425.00
<b>Total Other Current Assets</b>	<b>1,005,434.72</b>	<b>1,013,316.80</b>	<b>-7,882.08</b>
<b>Total Current Assets</b>	<b>2,575,129.53</b>	<b>2,793,265.26</b>	<b>-218,135.73</b>
<b>Fixed Assets</b>			
1502000 · Land & Land Impr-Capital Assets	14,074,827.75	14,074,827.75	0.00
1502050 · Land & Land Impr-Held for Lease	1,537,131.13	1,537,131.13	0.00
1502100 · Alcan Water Line	1.00	1.00	0.00
1502300 · Bldgs & Improvem-Capital Assets	8,524,445.43	8,516,661.43	7,784.00
1502350 · Bldgs & Improvem-Held for Lease	4,043,402.88	4,019,489.22	23,913.66
1502400 · Office Equipment & Furniture	490,330.93	469,143.90	21,187.03
1502500 · Operating Equipment	3,639,929.57	3,187,688.57	452,241.00
1502501 · Equipment - Marina	315,141.60	297,977.20	17,164.40
1502550 · Lease Assets	350,428.85	452,463.00	-102,034.15
1502555 · Accumulated Amortization	-59,666.40	0.00	-59,666.40
1502600 · Computer Software	32,872.24	32,872.24	0.00
1502800 · Acc Dep-Bldg & Impr-Cap Assets	-6,722,169.54	-6,722,169.54	0.00
1502850 · Acc Dep Bldg & Impr-Held for Le	-2,331,837.00	-2,331,837.00	0.00
1502900 · Acc Dep - Operating Equip	-2,554,080.33	-2,554,080.33	0.00
1502905 · Acc Dep - Marina equipment	-239,567.00	-239,567.00	0.00

**Port of Oswego Authority**  
**Balance Sheet**  
As of March 31, 2024

	Mar 31, 24	Mar 31, 23	\$ Change
1503000 · Acc Dep - Office Equipment	-462,481.46	-462,481.46	0.00
1503100 · Acc Dep-Land & Impr-Cap Assets	-8,048,916.11	-8,048,916.11	0.00
1503101 · Acc Dep - Computer Software	-32,872.00	-32,872.00	0.00
1503150 · Acc Dep Land & Impr-Held for Le	-96,532.00	-96,532.00	0.00
1503200 · Acc Dep - Lease Asset	-158,555.00	-158,555.00	0.00
1503600 · Equipment - New or Replacement	86,257.49	0.00	86,257.49
1504900 · Cap Imp - Gas Dock improvements	1,031.76	0.00	1,031.76
1505600 · Cap Imp - Agricultural Center	14,588,122.37	14,510,760.71	77,361.66
1505700 · Cap Imp - Marine Pumpout System	10,752.71	0.00	10,752.71
1505800 · Cap Imp - Railcar conveyor	11,546.14	0.00	11,546.14
1506400 · Cap Imp - Warehouse doors	17,105.44	0.00	17,105.44
1506600 · Cap Imp - RV Park	124,996.76	95,677.02	29,319.74
1507300 · Cap Imp - Scales	93,603.23	0.00	93,603.23
1507400 · Cap Imp-Marina elect. upgrade	57,955.02	0.00	57,955.02
1507800 · Cap Imp - FEMA-West 2017	397,135.39	371,021.73	26,113.66
1507802 · Cap Imp - FEMA-East 2017	1,689,658.29	1,266,437.44	423,220.85
1508600 · Cap Imp-REDI 19515-Goble Marina	1,939,094.60	542,080.44	1,397,014.16
<b>Total Fixed Assets</b>	<b>31,319,093.74</b>	<b>28,727,222.34</b>	<b>2,591,871.40</b>
<b>Other Assets</b>			
1100105 · Long Term Lease Receivable	949,011.10	1,098,913.00	-149,901.90
1100106 · Interest Receivable	2,188.53	2,496.00	-307.47
1800000 · Pension - Deferred Outflow	-190,195.00	-190,195.00	0.00
1800001 · Deferred Outflow - OPEB	385,391.00	385,391.00	0.00
<b>Total Other Assets</b>	<b>1,146,395.63</b>	<b>1,296,605.00</b>	<b>-150,209.37</b>
<b>TOTAL ASSETS</b>	<b>35,040,618.90</b>	<b>32,817,092.60</b>	<b>2,223,526.30</b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
<b>Accounts Payable</b>			
2000100 · Accounts Payable	65,437.64	134,423.34	-68,985.70
<b>Total Accounts Payable</b>	<b>65,437.64</b>	<b>134,423.34</b>	<b>-68,985.70</b>
<b>Credit Cards</b>			
2000101 · Key Bank - Bill Mastercard	5,686.26	8,934.39	-3,248.13
2000103 · Lowe's credit card	1,242.74	60.59	1,182.15
<b>Total Credit Cards</b>	<b>6,929.00</b>	<b>8,994.98</b>	<b>-2,065.98</b>
<b>Other Current Liabilities</b>			
2000200 · Retainage Payable	0.00	52,157.76	-52,157.76
2000300 · Accounts Payable Other	409.61	78,313.28	-77,903.67
2000600 · Unearned Revenue	0.00	76,300.00	-76,300.00
2000610 · Deposits received	25,000.00	0.00	25,000.00
2001000 · Accrued Salaries	37,502.49	37,502.49	0.00
2001200 · Accrued Compensation	58,468.03	58,468.03	0.00



**Port of Oswego Authority**  
**Balance Sheet**  
As of March 31, 2024

	<u>Mar 31, 24</u>	<u>Mar 31, 23</u>	<u>\$ Change</u>
2001600 · Accrued NYS Retirement Withheld	874.78	849.73	25.05
2001700 · NYS Retirement Loan Withheld	722.00	756.00	-34.00
2001800 · NYS Retirement Arrears Withheld	250.75	163.66	87.09
2002700 · Accrued NYS PFL withheld	1,844.95	1,497.23	347.72
2003000 · #1570A Pension Fund	29,585.50	14,585.38	15,000.12
2003100 · 1570 1% Checkoff Withheld	397.62	194.97	202.65
2003200 · 1570 1/10% Checkoff Withheld	39.79	19.52	20.27
2003300 · 1570A 9/10% Checkoff Withheld	357.82	175.45	182.37
2003401 · 1570A Local Dues Withheld	749.01	369.26	379.75
2004500 · Accrued Mass Mutual withheld	-167.75	0.00	-167.75
2005600 · Payments on Insurance Claims	961.95	961.95	0.00
2005700 · Short Term Lease Liability	61,421.09	160,822.00	-99,400.91
2550000 · Sales Tax Payable	-10,601.99	0.00	-10,601.99
<b>Total Other Current Liabilities</b>	<u>207,815.65</u>	<u>483,136.71</u>	<u>-275,321.06</u>
<b>Total Current Liabilities</b>	<u>280,182.29</u>	<u>626,555.03</u>	<u>-346,372.74</u>
<b>Long Term Liabilities</b>			
2500400 · NYS Retirement Employer Contri	10,289.00	10,289.00	0.00
2500500 · Advances from NYS	3,405,925.71	3,455,925.71	-50,000.00
2500600 · Vehicle Note Payable	44,995.84	0.00	44,995.84
2501400 · OPEB liability	1,559,497.00	1,559,497.00	0.00
2502100 · Note Payable - Liebherr Crane	0.00	281,035.95	-281,035.95
2502200 · Note Payable-SANY Forklift-LEAF	426,333.63	0.00	426,333.63
2503500 · Long Term Lease Liability	74,161.23	135,582.00	-61,420.77
2600000 · Net Pension Liability - ERS	-187,532.00	-187,532.00	0.00
2800001 · Deferred Inflow - OPEB	1,084,415.00	1,084,415.00	0.00
2800002 · Deferred Inflow - Lessor	1,044,825.25	1,224,539.00	-179,713.75
<b>Total Long Term Liabilities</b>	<u>7,462,910.66</u>	<u>7,563,751.66</u>	<u>-100,841.00</u>
<b>Total Liabilities</b>	<u>7,743,092.95</u>	<u>8,190,306.69</u>	<u>-447,213.74</u>
<b>Equity</b>			
3000500 · Contributed Capital	144,946.00	144,946.00	0.00
3001000 · Contributed Capital - Federal	45,777.00	45,777.00	0.00
3001500 · Grant from NYS	2,253,367.90	2,253,367.90	0.00
3001600 · Grant MultiCodul Capital Proj	2,073,783.33	2,073,783.33	0.00
3001700 · Grant-MultiModal	370,000.00	370,000.00	0.00
3001800 · Grant Energy Savings	60,000.00	60,000.00	0.00
3005000 · Retained Earnings	19,678,911.68	18,101,112.78	1,577,798.90
<b>Net Income</b>	<u>2,670,740.04</u>	<u>1,577,798.90</u>	<u>1,092,941.14</u>
<b>Total Equity</b>	<u>27,297,525.95</u>	<u>24,626,785.91</u>	<u>2,670,740.04</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>35,040,618.90</u></u>	<u><u>32,817,092.60</u></u>	<u><u>2,223,526.30</u></u>

Port of Oswego Authority  
Profit & Loss  
March 2024

	Period to Date			Year to Date			% Variance from Budget
	Actual	Prior	Budget	Actual	Prior	Budget	
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
4000000 · Storage	40,471.69	20,423.90	30,833.33	368,895.92	356,125.65	370,000.00	-1,104.08
4100000 · Dockage	2,652.16	0.00	0.00	92,729.19	223,128.44	125,000.00	-32,270.81
4200000 · Wharfage	4,956.02	0.00	0.00	225,460.98	260,264.96	252,000.00	-26,539.02
4300000 · Loading and Unloading	20,446.56	68,444.25	66,666.67	507,999.08	1,388,974.07	800,000.00	-292,000.92
4400000 · Rental	33,477.18	32,239.70	47,500.00	575,099.71	614,743.32	570,000.00	5,099.71
4500000 · Misc Income	678.06	144.35	20,833.33	307,413.91	1,137,849.06	250,000.00	57,413.91
4600000 · Stevedoring	850.00	0.00	0.00	1,186,380.09	1,669,920.70	750,000.00	436,380.09
4750000 · Profit Share	0.00	0.00	0.00	85,911.12	1,017,965.05	0.00	85,911.12
4800000 · Marina Income	8,950.00	-96,649.45	0.00	761,528.12	837,815.79	908,000.00	-146,471.88
4850000 · RV Park	0.00	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
<b>Total Income</b>	<b>112,481.67</b>	<b>24,602.75</b>	<b>165,833.33</b>	<b>4,111,418.12</b>	<b>7,506,787.04</b>	<b>4,030,000.00</b>	<b>81,418.12</b>
<b>Cost of Goods Sold</b>							
4900000 · Cost of Goods Sold	0.00	0.00	0.00	329,068.21	477,907.16	425,000.00	-95,931.79
<b>Total COGS</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>329,068.21</b>	<b>477,907.16</b>	<b>425,000.00</b>	<b>-95,931.79</b>
<b>Gross Profit</b>	<b>112,481.67</b>	<b>24,602.75</b>	<b>165,833.33</b>	<b>3,782,349.91</b>	<b>7,028,879.88</b>	<b>3,605,000.00</b>	<b>177,349.91</b>
<b>Expense</b>							
5000000 · Personal Service	88,716.38	75,148.94	78,354.21	1,531,111.88	2,056,230.61	1,550,193.40	-19,081.52
6050000a · Travel Expense	2,107.85	1,931.44	500.00	9,841.71	11,935.99	6,000.00	3,841.71
6100000a · Auto Expense	0.00	199.41	583.33	3,366.83	7,174.65	7,000.00	-3,633.17
6110000a · Fuel expense	1,988.15	2,582.41	4,291.67	41,594.65	65,870.80	51,500.00	-9,905.35
6150000a · Office Supplies	5,836.64	8,796.73	3,333.33	61,234.57	57,283.57	40,000.00	21,234.57
6150200 · General Insurance Expense	28,438.27	46,530.57	23,333.33	335,192.74	302,532.74	280,000.00	55,192.74
6200000a · Advertising & Printing	1,716.18	9,494.85	2,500.00	42,983.12	41,254.79	30,000.00	12,983.12
6250000a · Communications	602.38	-7,719.08	2,500.00	8,894.88	26,215.16	30,000.00	-21,105.12
6260000 · FTZ expenses	0.00	0.00	0.00	1,895.00	0.00	0.00	1,895.00
6300000a · Fuel, Light & Power	7,521.22	9,056.09	6,250.00	64,851.67	85,688.16	75,000.00	-10,148.33
6350000a · Household Supplies	2,140.76	3,125.64	1,750.00	24,538.93	30,944.15	21,000.00	3,538.93
6400000a · Payroll Taxes	8,120.20	-69,604.99	9,499.52	229,621.47	179,639.49	230,770.24	-1,148.77
6450000a · Health Insurances	26,960.09	81,088.19	20,416.67	263,259.45	301,590.84	245,000.00	18,259.45
6500000 · ILA Pension	14,990.25	14,565.38	17,500.00	353,525.02	634,300.90	210,000.00	143,525.02
6520000 · CSEA Workboots/Workclothes	0.00	0.00	83.33	783.07	1,170.10	1,000.00	-216.93
6550000a · Special Supplies	7,667.97	376.40	5,833.33	93,131.44	403,606.46	70,000.00	23,131.44

Port of Oswego Authority  
Profit & Loss  
March 2024

	Period to Date			Year to Date			% Variance from Budget
	Actual	Prior	Budget	Actual	Prior	Budget	
655130a · Spec Supp & Ex - Metered Water	0.00	0.00	583.33	2,374.45	5,971.70	7,000.00	-4,625.55
6551500 · Spec Supp & Ex - Comm Support	0.00	0.00	943.75	12,725.00	10,725.00	11,325.00	1,400.00
6560000 · Professional Services	22,392.93	25,522.19	8,083.33	214,274.92	463,426.00	97,000.00	117,274.92
6570000 · Marina Supp & Expenses	2,136.82	2,246.05	3,500.01	59,901.92	66,051.92	53,500.00	6,401.92
6580000 · Education/Training	0.00	299.00	83.33	0.00	10,762.40	1,000.00	-1,000.00
6590000 · Technical Services	0.00	7,950.00	2,750.00	15,400.00	42,265.50	33,000.00	-17,600.00
660000a · Repairs & Maintenance	3,113.85	20,637.58	7,500.00	108,219.07	135,790.54	90,000.00	18,219.07
6650000 · Repairs due to ILA accidents	0.00	0.00	0.00	6,014.36	1,455.00	0.00	6,014.36
6670000 · House Gasoline	0.00	0.00	0.00	1,296.21	2,939.39	0.00	1,296.21
6680000 · Hammernill property lease	0.00	0.00	0.00	0.00	75,600.00	0.00	0.00
6700000 · Rentals	-6,965.00	0.00	833.33	38,133.31	57,632.96	10,000.00	28,133.31
6700200 · Lease-Track Mobile	0.00	-28,138.00	2,558.00	0.00	0.00	30,896.00	-30,896.00
6700300 · Lease - other equipment leases	7,194.00	-107,360.00	16,388.00	28,603.00	0.00	196,856.00	-168,053.00
6700301 · Lease - vehicles	0.00	-2,929.08	292.92	0.00	989.86	3,515.04	-3,515.04
6730000 · FEMA 4480 - Covid19 Expenses	0.00	0.00	0.00	0.00	213.98	0.00	0.00
6750000 · Write offs	0.00	784,269.00	166.67	1.36	784,269.40	2,000.00	-1,998.64
6800000 · Museum	939.57	1,415.35	500.00	11,160.71	8,250.21	6,000.00	5,160.71
6850000 · Interest Expense	3,274.55	22,294.83	1,666.67	46,093.08	42,598.01	20,000.00	26,093.08
6850001 · Interest Expense - Leases	0.00	8,357.00	0.00	0.00	8,357.00	0.00	0.00
6900000 · Freight Expense	81.99	211.41	416.67	17,109.08	5,389.51	5,000.00	12,109.08
<b>Total Expense</b>	<b>228,955.05</b>	<b>910,367.31</b>	<b>222,994.73</b>	<b>3,627,132.90</b>	<b>5,928,126.79</b>	<b>3,414,155.68</b>	<b>212,977.22</b>
<b>Net Ordinary Income</b>	<b>-116,473.38</b>	<b>-885,764.56</b>	<b>-57,161.40</b>	<b>155,217.01</b>	<b>1,100,753.09</b>	<b>190,844.32</b>	<b>-35,627.31</b>
<b>Other Income/Expense</b>							
<b>Other Income</b>							
8999999 · Interest Income - Leases	2,188.67	31,868.00	0.00	27,907.27	31,868.00	0.00	27,907.27
9000000 · Interest Income	3,149.26	7,118.82	833.33	50,850.85	30,011.62	10,000.00	40,850.85
9000001 · Grant - Agricultural Center	0.00	87,804.68	0.00	109,324.57	310,063.12	423,027.65	-313,703.08
9000011 · Grants - miscellaneous	0.00	871.86	0.00	1,142.98	871.86	800.00	342.98
9000014 · NYS Grant Pin 3935.59 ET Pier	0.00	0.00	0.00	325,024.54	0.00	361,283.85	-36,259.31
9000017 · FEMA DR 4348	0.00	653,898.40	0.00	932,710.06	949,544.81	5,228,065.52	-4,295,355.46
9000019 · Grant-POA Harbor Deepening	0.00	0.00	0.00	0.00	300,000.00	0.00	0.00
9000020 · Auction / Sale of equipment	0.00	0.00	0.00	265,000.00	0.00	0.00	265,000.00
9000021 · FEMA DR 4480 (COVID)	0.00	7,941.30	0.00	0.00	7,941.30	0.00	0.00
9000900 · PPP Loans Forgiven	0.00	374,895.00	0.00	0.00	374,895.00	0.00	0.00

Port of Oswego Authority  
Profit & Loss  
March 2024

	Period to Date			Year to Date				% Variance from Budget
	Actual	Prior	Budget	Actual	Prior	Budget	\$ Over Budget	
9001400 - REDI - Goble Marina	538,653.94	28,084.28	0.00	965,263.31	93.48	1,148,986.35	-183,703.04	-16.0%
Total Other Income	543,991.87	1,192,282.34	833.33	2,677,223.58	2,005,089.19	7,172,143.37	-4,494,919.79	-62.7%
Other Expense								
9000400 - Windmill Proj Rd Improvements	0.00	0.00	0.00	0.00	172,389.56	0.00	0.00	0.0%
9000700 - Profit Sharing Exp - Castalooop	0.00	14,436.10	0.00	0.00	65,703.82	0.00	0.00	0.0%
9005500 - Amortization Expense	13,178.93	158,556.00	0.00	161,700.55	158,556.00	0.00	161,700.55	100.0%
Total Other Expense	13,178.93	172,992.10	0.00	161,700.55	396,649.38	0.00	161,700.55	100.0%
Net Other Income	530,812.94	1,019,290.24	833.33	2,515,523.03	1,608,439.81	7,172,143.37	-4,656,620.34	-64.9%
Net Income	414,339.56	133,525.68	-56,328.07	2,670,740.04	2,709,192.90	7,362,987.69	-4,692,247.65	-63.7%



# Exhibit C-2

**Port of Oswego Authority  
Imprest Bills**

March 5, 2024  
W-137

<b>Avaya Financial Services</b>		<b>\$2,145.50</b>
	Phone Lease	
<b>Babcock Highway Supply, Inc.</b>		<b>\$74.50</b>
	Decals for Forklifts	
<b>Benefit Resource, Inc.</b>		<b>\$100.00</b>
	Monthly Administration Fee	
<b>Burke's Do-it-Best Home Center</b>		<b>\$111.04</b>
	Miscellaneous Nuts, Bolts, Disk, Oxide Bit - Shop Use	
<b>Cardiac Life Products, Inc.</b>		<b>\$201.21</b>
	AED Replacement Pads, AED Replacement Battery	
<b>Cintas</b>		<b>\$87.42</b>
	Work Uniforms & Floor Mats	
<b>CIT Group Inc</b>		<b>\$2,558.00</b>
	Trackmobile Lease	
<b>Cooper Electric</b>		<b>\$71.84</b>
	LED Light for Scales Office	
<b>Glider Oil</b>		<b>\$268.83</b>
	Port Propane	
<b>Key Bank - B</b>		<b>\$4,603.88</b>
	Monthly Credit Card Charges	
<b>NaGr #-09104 Lighting-1 Gate, 1 NE Corner</b>		<b>\$108.95</b>
	Electric Delivery & Supply - 1 Account	
<b>Thompson &amp; Johnson Equipment Co., Inc.</b>		<b>\$1,196.00</b>
	Two Forklift Leases	
		<hr/> <b>\$11,527.17</b>

**Port of Oswego Authority  
Imprest Bills**

March 12, 2024

W-140

<b>C &amp; B Farm &amp; Garden</b>		<b>\$29.64</b>
	Propane Fill-up (2 months)	
<b>C&amp;S Engineers, Inc.</b>		<b>\$435.00</b>
	Professional Services - Grain Handling Administration	
<b>Cintas</b>		<b>\$87.42</b>
	Work Uniforms & Floor Mats	
<b>Computer Outlet North, Inc.</b>		<b>\$171.00</b>
	Monthly E-Mails & Cloud Back-up	
<b>Ed &amp; Ed Business Technology, Inc.</b>		<b>\$87.86</b>
	Contract Charge for Copiers	
<b>Glider Oil</b>		<b>\$674.49</b>
	Port Propane	
<b>Great Lakes Seaway Review</b>		<b>\$775.00</b>
	Seaway Review 1/3 Page Vertical Ad	
<b>Haun Welding Supply Inc.</b>		<b>\$55.45</b>
	Cylinder Rental - January	
<b>HSE Consulting Services, LLC</b>		<b>\$700.00</b>
	Respirator Fit Testing, Safety & Use Training (6 employees)	
<b>LEAF</b>		<b>\$8,258.53</b>
	Heavy Forklift Payment	
<b>National Grid</b>		<b>\$10,111.39</b>
	Electric Delivery & Supply, Gas Services (15 Accounts)	
<b>NYS Insurance Fund - WC</b>		<b>\$3,581.71</b>
	Monthly Worker's Compensation Premium	
<b>Paychex</b>		<b>\$1,015.55</b>
	Payroll Administration & Fees	
<b>Raby's Ace Homecenter</b>		<b>\$83.10</b>
	Remaining Payment for Previous Invoices (discount taken in error)	
<b>Sherwin-Williams Co.</b>		<b>\$52.59</b>
	Paint for Marina Bathhouse	
<b>Sprague Operating Resources LLC</b>		<b>\$952.78</b>
	Electric Supply (4 Accounts), Reversal	
<b>Taylor Northeast, Inc.</b>		<b>\$2,028.00</b>
	Fork Lift Rentals & Credits	

**Port of Oswego Authority  
Imprest Bills**

March 12, 2024

W-140

**Verizon Business**

**\$131.41**

Cell Phones for Bill, Pat, Tammy, & George

**WEX Inc.**

**\$212.26**

Fuel for Port Vehicles

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**\$29,443.18**



**Port of Oswego Authority  
Imprest Bills**

March 19, 2024

W-141

<b>AmVet Office Supplies, LLC</b>		<b>\$73.13</b>
	Household Cleaning Items (mop heads)	
<b>Blake Equipment</b>		<b>\$3,252.71</b>
	Marina Grinder Pump	
<b>Bond, Schoeneck &amp; King, PLLC</b>		<b>\$8,750.00</b>
	Legal Services - 2022 ILA Negotiations	
<b>Butler Disposal Systems Inc</b>		<b>\$662.82</b>
	Trash & Recycle Service	
<b>Chirello Advertising</b>		<b>\$1,716.18</b>
	Advertising for 2023 Highlights, Oswego County Business	
<b>City of Oswego Water - #005071-000</b>		<b>\$180.00</b>
	H. Lee White Museum Water Bill	
<b>City of Oswego Water - #005430-000</b>		<b>\$180.00</b>
	West Side Dock Water Bill	
<b>City of Oswego Water - #005825-000</b>		<b>\$180.00</b>
	Museum Water Bill	
<b>Diamond Roofing Company, Inc.</b>		<b>\$4,226.00</b>
	Roof Repairs for Warehouse (December 2023)	
<b>FitzGibbons Agency LLC</b>		<b>\$61,395.00</b>
	Multiple Policy Installments	
<b>Gartner Equipment Company, Inc.</b>		<b>\$100.00</b>
	Diagnosis of grinder pump for Marina	
<b>Glider Oil</b>		<b>\$491.20</b>
	Port Propane, Port Diesel	
<b>LexisNexis</b>		<b>\$200.00</b>
	Legal Information	
<b>Lowe's</b>		<b>\$244.99</b>
	Monthly Credit Card Charges	
<b>Oswego Hospital (Oswego Health Inc)</b>		<b>\$679.00</b>
	Respiratory Assessments for Employees (7)	
<b>Pathfinder Bank - 2024 Chevy P/U</b>		<b>\$833.15</b>
	Vehicle Loan	
<b>Pitney Bowes Global Financial Serv LLC</b>		<b>\$201.18</b>
	Postage Machine Lease	

**Port of Oswego Authority  
Imprest Bills**

March 19, 2024

W-141

<b>Pitney Bowes Purchase Power</b>		<b>\$150.00</b>
	Postage Meter Refill	
<b>S&amp;B Computer and Office Products, Inc.</b>		<b>\$58.87</b>
	Office Supplies, Water, Household Cleaning Items	
<b>Taylor Northeast, Inc.</b>		<b>\$11,988.00</b>
	Forklift Rentals (12)	
<b>TK Elevator Corp</b>		<b>\$1,183.00</b>
	Elevator Repair, Service Call	
<b>Wells Fargo Financial Leasing</b>		<b>\$4,400.00</b>
	Doosan Lease	
		<b><u>\$101,145.23</u></b>

**Port of Oswego Authority  
Imprest Bills**

March 22 - 26, 2024

W-144

<b>William Scriber</b>		<b>\$265.73</b>
	Reimbursement for Health Expenses Incurred	
<b>William Scriber</b>		<b>\$432.19</b>
	Reimbursement for Purchase of Airline Economy Ticket (Chicago)	
<b>American Great Lakes Ports Association</b>		<b>\$533.40</b>
	Prorated Share of Costs for 2024 AGLPA Washington Fly-In	
<b>Computer Outlet North, Inc.</b>		<b>\$99.00</b>
	Office Supplies - UPS 550 VA, 390 Watts	
<b>CSEA Employee Benefit Fund</b>		<b>\$1,504.46</b>
	Dental & Vision Insurance	
<b>Glider Oil</b>		<b>\$266.80</b>
	Port Propane	
<b>GM Financial Leasing</b>		<b>\$292.92</b>
	Equinox Monthly Lease Payment	
<b>Paychex</b>		<b>\$924.35</b>
	Payroll Administration & Fees	
<b>Paychex</b>		<b>\$999.53</b>
	Payroll Administration & Fees	
<b>S&amp;B Computer and Office Products, Inc.</b>		<b>\$280.07</b>
	USGS Water, USGS Water Cooler Rental, Household Cleaning and Office Supplies	
<b>Taylor Northeast, Inc.</b>		<b>\$29,193.11</b>
	Forklift Lease (2), Parts for the F-17 Forklift, Purchase of Forklift	
<b>TK Elevator Corp</b>		<b>\$231.00</b>
	Elevator Repair, Service Charge after a Power Outage	
		<hr/> <b>\$34,687.06</b>

**Port of Oswego Authority**  
**A/P Aging Summary**  
As of March 31, 2024

	Current	1 - 30	31 - 60	61 - 90	91 - 120	> 120	TOTAL
Aflac	1,085.76	0.00	0.00	0.00	0.00	0.00	1,085.76
AmVet Office Supplies, LLC	186.96	0.00	0.00	0.00	0.00	0.00	186.96
Appraisal Research, Inc.	2,600.00	2,600.00	0.00	0.00	0.00	0.00	5,200.00
Avaya Financial Services	2,145.50	0.00	0.00	0.00	0.00	0.00	2,145.50
Benefit Resource, Inc.	100.00	0.00	0.00	0.00	0.00	0.00	100.00
Bond, Schoeneck & King, PLLC	2,196.25	0.00	0.00	0.00	0.00	0.00	2,196.25
Bousquet Holstein PLLC	0.00	7,972.49	0.00	0.00	0.00	0.00	7,972.49
Brown Carbonic Sales Co.	0.00	300.00	0.00	0.00	0.00	0.00	300.00
Burke's Do-it-Best Home Center	510.76	0.00	0.00	0.00	0.00	0.00	510.76
Business Council of NYS, Inc.	374.84	0.00	0.00	0.00	0.00	0.00	374.84
Butler Disposal Systems Inc	67.77	0.00	0.00	0.00	0.00	0.00	67.77
C&S Engineers, Inc.	9,776.44	0.00	0.00	0.00	0.00	0.00	9,776.44
Cintas	478.44	0.00	0.00	0.00	0.00	0.00	478.44
CIT Group Inc	2,558.00	0.00	0.00	0.00	0.00	0.00	2,558.00
Gartner Equipment Company, Inc.	0.00	0.00	100.00	0.00	0.00	0.00	100.00
Gilbert Excavating, LLC	0.00	125.00	0.00	0.00	0.00	0.00	125.00
Glider Oil	568.62	0.00	0.00	0.00	0.00	0.00	568.62
Grainger	259.48	0.00	0.00	0.00	0.00	0.00	259.48
Haun Welding Supply Inc.	90.20	0.00	0.00	0.00	0.00	0.00	90.20
ICC Community Development Solutions LLC	1,365.00	0.00	0.00	0.00	0.00	0.00	1,365.00
Key Bank - B	2,995.88	0.00	0.00	0.00	0.00	0.00	2,995.88
LEAF	8,415.52	0.00	0.00	0.00	0.00	0.00	8,415.52
LexisNexis	406.00	0.00	0.00	0.00	0.00	0.00	406.00
Mohawk Global Logistics Corp	187.50	0.00	0.00	0.00	0.00	0.00	187.50
NaGr #-04008 Security Gate, Entrance Elec	166.64	0.00	0.00	0.00	0.00	0.00	166.64
NaGr #-05002 Gas & Elec New Garage	549.93	0.00	0.00	0.00	0.00	0.00	549.93
NaGr #-09104 Lighting-1 Gate, 1 NE Corner	108.67	0.00	0.00	0.00	0.00	0.00	108.67
NaGr #-10106 Electric - Barrel Bldg.	20.40	0.00	0.00	0.00	0.00	0.00	20.40
NaGr #-32051 Storage (Silo & Barrel Bldg)	1,941.02	0.00	0.00	0.00	0.00	0.00	1,941.02
NaGr #-38107 Gas Museum	339.11	0.00	0.00	0.00	0.00	0.00	339.11
NaGr #-38118 Marina - Unit B	608.42	0.00	0.00	0.00	0.00	0.00	608.42
NaGr #-39107 F&W	2,074.03	0.00	0.00	0.00	0.00	0.00	2,074.03
NaGr #-40109 Electric Derrick	20.40	0.00	0.00	0.00	0.00	0.00	20.40
NaGr #-40127 11 Lake St Gas & Elec.	47.08	0.00	0.00	0.00	0.00	0.00	47.08
NaGr #-41109 Electric Museum	532.98	0.00	0.00	0.00	0.00	0.00	532.98
NaGr #-47025 Marina - Pier B	28.88	0.00	0.00	0.00	0.00	0.00	28.88
NaGr #-74022 Vinegar Hill	20.40	0.00	0.00	0.00	0.00	0.00	20.40
NaGr #-83002 - 22 Mercer - Security Pole	26.17	0.00	0.00	0.00	0.00	0.00	26.17
NaGr #-91027 Marina - Pier A	183.98	0.00	0.00	0.00	0.00	0.00	183.98
NYS Dept. of Agriculture & Markets	15.00	0.00	0.00	0.00	0.00	0.00	15.00
Oswego Auto Parts	176.78	0.00	0.00	0.00	0.00	0.00	176.78
Raby's Ace Homecenter	100.34	0.00	0.00	0.00	0.00	0.00	100.34
S&B Computer and Office Products, Inc.	574.36	0.00	0.00	0.00	0.00	0.00	574.36
Spectrum Business (Marina)	119.98	0.00	0.00	0.00	0.00	0.00	119.98
Spectrum Business (Port)	149.97	0.00	0.00	0.00	0.00	0.00	149.97
Standard Security Life Ins. Co. of NY	838.72	0.00	0.00	0.00	0.00	0.00	838.72
Thompson & Johnson Equipment Co., Inc.	1,196.00	0.00	0.00	0.00	0.00	0.00	1,196.00
Wells Fargo Financial Leasing	4,400.00	0.00	0.00	0.00	0.00	0.00	4,400.00
Wells Technology, Inc	1,780.48	0.00	0.00	0.00	0.00	0.00	1,780.48
WEX Inc.	215.54	0.00	0.00	0.00	0.00	0.00	215.54
Winzer Franchise Company	445.95	0.00	0.00	0.00	0.00	0.00	445.95
Young/Sommer, LLC	0.00	1,290.00	0.00	0.00	0.00	0.00	1,290.00
<b>TOTAL</b>	<b>53,050.15</b>	<b>12,287.49</b>	<b>100.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>65,437.64</b>



## Port of Oswego Authority A/R Aging Summary As of March 31, 2024

	Current	1 - 30	31 - 60	61 - 90	91 - 120	> 120	TOTAL
*Transient	0.00	0.00	864.00	0.00	0.00	1,626.62	2,490.62 <sup>1</sup>
Auctions International	0.00	40,110.00	0.00	0.00	0.00	0.00	40,110.00
Coffey, Greg	0.00	0.00	600.00	0.00	0.00	0.00	600.00
DeLong, Frederick	0.00	-375.00	0.00	0.00	0.00	0.00	-375.00
Enwright, Fran	0.00	700.00	0.00	0.00	0.00	0.00	700.00
Gehrig, Chad	0.00	2,700.00	0.00	0.00	0.00	0.00	2,700.00
General Services Admin.	8,939.81	0.00	0.00	0.00	0.00	0.00	8,939.81
Glencore LTD.	18,149.73	8,953.07	0.00	0.00	0.00	0.00	27,102.80
Goldman Sachs & Co	6,032.82	0.00	0.00	0.00	0.00	0.00	6,032.82
Heidelberg Materials (Lehigh)	7,608.18	0.00	0.00	0.00	0.00	0.00	7,608.18
Kerr, James	0.00	0.00	0.00	0.00	0.00	1,694.78 <sup>2</sup>	1,694.78
Kirby Gregory	0.00	0.00	1,175.00	0.00	0.00	0.00	1,175.00
Manning, Greg	0.00	0.00	864.00	0.00	0.00	0.00	864.00
Marubeni America Corp.	9,898.60	0.00	0.00	0.00	0.00	0.00	9,898.60
McKeil Marine	850.00	0.00	0.00	0.00	0.00	0.00	850.00
Monette, Edward	0.00	0.00	-50.00	0.00	0.00	0.00	-50.00
Novelis-Oswego Works	35.00	2,265.00	2,265.00	0.00	0.00	0.00	4,565.00
Nutrien Ag Solutions - CPS	1,446.77	0.00	0.00	0.00	0.00	0.00	1,446.77
Oswego Expeditions/Destination Expeditio	0.00	-100.00	0.00	0.00	0.00	0.00	-100.00
Page Material Management	43.06	0.00	0.00	0.00	56.79 <sup>3</sup>	0.00	99.85
Ryan, Patrick	0.00	0.00	756.00	0.00	0.00	0.00	756.00
Shark-Attach, LLC	0.00	425.00	425.00	0.00	0.00	0.00	850.00
Staves, James	0.00	2,700.00	0.00	0.00	0.00	0.00	2,700.00
WT Terminal Oswego, LLC	6,000.00	0.00	0.00	0.00	0.00	0.00	6,000.00
<b>TOTAL</b>	<b>59,003.97</b>	<b>57,378.07</b>	<b>6,899.00</b>	<b>0.00</b>	<b>56.79</b>	<b>3,321.40</b>	<b>126,659.23</b>

1. He called and will make payment.

2. Making monthly payments

3. Pam is following up with Page

**Port of Oswego Authority**  
**Loan Summary**  
as of March 31, 2024

<u>Name</u>	<u>Loan Balance</u>	<u>Available</u>	<u>Rate</u>
NYS first advances	\$ 3,405,925.71	\$ -	0.000%
Pathfinder Bank - LOC	\$ -	\$ 500,000.00	7.500%
Pathfinder Bank - LOC FEMA/REDI	\$ -	\$ 1,400,000.00	7.500%
Note Payable - SANY Forklift	\$ 426,333.63	\$ -	7.750%
Note Payable - 2024 Chevy Silverado	\$ 44,995.84	\$ -	6.875%

Port of Oswego Authority  
**Schedule of Assets**  
As of March 31, 2024

	<u>Cost</u>	<u>Accum. Depr.</u>	<u>Net Book Value</u>
<b>Fixed Assets</b>			
1502000 · Land & Land Impr-Capital Assets	14,074,827.75	-8,048,916.11	6,025,911.64
1502050 · Land & Land Impr-Held for Lease	1,537,131.13	-96,532.00	1,440,599.13
1502100 · Alcan Water Line	1.00	0.00	1.00
1502300 · Bldgs & Improvem-Capital Assets	8,524,445.43	-6,722,169.54	1,802,275.89
1502350 · Bldgs & Improvem-Held for Lease	4,043,402.88	-2,331,837.00	1,711,565.88
1502400 · Office Equipment & Furniture	490,330.93	-462,481.46	27,849.47
1502500 · Operating Equipment	3,639,929.57	-2,554,080.33	1,085,849.24
1502501 · Equipment - Marina	315,141.60	-239,567.00	75,574.60
1502550 · Lease Assets	350,428.85	-158,555.00	191,873.85
1502600 · Computer Software	<u>32,872.24</u>	<u>-32,872.24</u>	<u>0.00</u>
<b>Total Fixed Assets</b>	<b>33,008,511.38</b>	<b>-20,647,010.68</b>	<b>12,361,500.70</b>

Port of Oswego Authority  
YTD Sales Report  
April 2023 through March 2024

Income	Apr '23 - Mar 24	%	Apr '22 - Mar 23	%	\$ Change
<b>4000000 · Storage</b>					
4000100 · Storage - Novelis	5,000.00	0.12%	0.00	0.00%	5,000.00
4002800 · Storage - Marubeni	36,459.85	0.89%	42,576.54	0.57%	-6,116.69
4002900 · Storage - Glencore	65,364.56	1.59%	1,461.64	0.02%	63,902.92
4003000 · Storage - Goldman Sachs	28,091.34	0.68%	17,715.00	0.24%	10,376.34
4003400 · Storage - Mercuria	33,060.11	0.80%	33,447.18	0.45%	-387.07
4003500 · Storage - Mitsubishi	155.89	0.00%	5,902.60	0.08%	-5,746.71
4003600 · Storage - The Andersons	91,280.72	2.22%	105,950.79	1.41%	-14,670.07
4003700 · Storage - Hammermill Site	0.00	0.00%	67,200.00	0.90%	-67,200.00
4003800 · Storage - Alcoa	0.00	0.00%	5,215.55	0.07%	-5,215.55
4003900 · Storage - Kuehne & Nagel	290.05	0.01%	21,234.21	0.28%	-20,944.16
4005000 · Storage - Miscellaneous	29,500.88	0.72%	13,268.22	0.18%	16,232.66
4008100 · Storage - IXM	79,692.52	1.94%	42,149.87	0.56%	37,542.65
4009000 · Storage - Concord Resources Ltd	0.00	0.00%	4.05	0.00%	-4.05
<b>Total 4000000 · Storage</b>	<b>368,895.92</b>	<b>8.97%</b>	<b>356,125.65</b>	<b>4.74%</b>	<b>12,770.27</b>
<b>4100000 · Dockage</b>					
4100100 · Dockage - Algoma Central	11,315.07	0.28%	7,543.38	0.10%	3,771.69
4100200 · Dockage - Lehigh (Heidelberg)	24,543.36	0.60%	22,817.28	0.30%	1,726.08
4102200 · Dockage - New England Steamship	20,210.68	0.49%	130,958.26	1.74%	-110,747.58
4102700 · Dockage - McKell Marine	29,272.08	0.71%	27,772.08	0.37%	1,500.00
4102900 · Dockage - WT Terminal	3,663.00	0.09%	4,480.08	0.06%	-817.08
4103000 · Dockage - Alcoa	0.00	0.00%	7,057.36	0.09%	-7,057.36
4105000 · Dockage - Miscellaneous	3,725.00	0.09%	22,500.00	0.30%	-18,775.00
<b>Total 4100000 · Dockage</b>	<b>92,729.19</b>	<b>2.26%</b>	<b>223,128.44</b>	<b>2.97%</b>	<b>-130,399.25</b>
<b>4200000 · Wharfage</b>					
4200100 · Wharfage - Nutrien Ag	17,995.16	0.44%	14,831.45	0.20%	3,163.71
4200200 · Wharfage - Lehigh (Heidelberg)	71,331.98	1.73%	64,233.37	0.86%	7,098.61
4201000 · Wharfage - Kuehne & Nagel	0.00	0.00%	9,987.94	0.13%	-9,987.94
4202500 · Wharfage - Marubeni	29,805.07	0.72%	30,540.57	0.41%	-735.50
4202700 · Wharfage - Glencore	29,344.10	0.71%	1,619.15	0.02%	27,724.95
4203100 · Wharfage - Goldman Sachs	22,817.14	0.55%	2,698.94	0.04%	20,118.20
4203300 · Wharfage - IXM	39,171.39	0.95%	11,755.82	0.16%	27,415.57
4203500 · Wharfage - Mercuria	9,724.64	0.24%	41,901.72	0.56%	-32,177.08
4203600 · Wharfage - WT Terminal Oswego	5,271.50	0.13%	6,846.53	0.09%	-1,575.03
4203700 · Wharfage - Alcoa	0.00	0.00%	12,417.98	0.17%	-12,417.98
4203800 · Wharfage - GE	0.00	0.00%	15,370.37	0.20%	-15,370.37
4205600 · Wharfage - Andersons	0.00	0.00%	34,296.22	0.46%	-34,296.22
4205700 · Wharfage - Mitsubishi	0.00	0.00%	13,764.90	0.18%	-13,764.90
<b>Total 4200000 · Wharfage</b>	<b>225,460.98</b>	<b>5.48%</b>	<b>260,264.96</b>	<b>3.47%</b>	<b>-34,803.98</b>
<b>4300000 · Loading and Unloading</b>					
4300200 · Loading and Un - Nutrien Ag	50,796.82	1.24%	24,800.59	0.33%	25,996.23
4300300 · Loading and Un - Novelis	2,320.00	0.06%	1,942.14	0.03%	377.86
4304100 · Loading and un - Alcan Inc.	0.00	0.00%	1,518.00	0.02%	-1,518.00
4304300 · Loading and Un - Vestas	0.00	0.00%	380,790.42	5.07%	-380,790.42
4304900 · Loading and Un - Glencore	84,539.68	2.06%	5,158.75	0.07%	79,380.93
4305000 · Loading and Un - Miscellaneous	1,560.00	0.04%	0.00	0.00%	1,560.00
4305100 · Loading and Un - Marubeni	101,458.82	2.47%	102,245.40	1.36%	-786.58
4305400 · Loading and Un - Goldman Sachs	61,316.87	1.49%	12,634.96	0.17%	48,681.91
4305700 · Loading and Un - IXM	49,240.82	1.20%	59,325.54	0.79%	-10,084.72
4305800 · Loading and Un - Mercuria	35,368.65	0.86%	137,630.29	1.83%	-102,261.64
4305900 · Loading and Un - Mitsubishi	911.07	0.02%	39,500.25	0.53%	-38,589.18
4306000 · Loading and Un - GE	0.00	0.00%	126,723.68	1.69%	-126,723.68

Port of Oswego Authority  
YTD Sales Report  
April 2023 through March 2024

Income	Apr '23 - Mar 24	%	Apr '22 - Mar 23	%	\$ Change
4306100 · Loading and Un - Anderson	85,569.35	2.08%	227,605.00	3.03%	-142,035.65
4306300 · Loading and Un - Kuehne&Nagel	6,765.00	0.16%	269,099.05	3.58%	-262,334.05
4306400 · Loading and Un - Spliethoff	15,987.53	0.39%	0.00	0.00%	15,987.53
4306500 · Loading and Un - DSV Air & Sea	12,164.47	0.30%	0.00	0.00%	12,164.47
<b>Total 4300000 · Loading and Unloading</b>	<b>507,999.08</b>	<b>12.36%</b>	<b>1,388,974.07</b>	<b>18.50%</b>	<b>-880,974.99</b>
<b>4400000 · Rental</b>					
4400200 · Rental - DeLong, Fred	4,500.00	0.11%	4,500.00	0.06%	0.00
4400300 · Rental - Novelis	25,888.15	0.63%	25,457.96	0.34%	430.19
4400500 · Rental - General Svces Admin	106,589.64	2.59%	104,712.24	1.39%	1,877.40
4400600 · Rental - Lehigh (Heidelberg)	70,378.62	1.71%	71,276.65	0.95%	-898.03
4402400 · Rental - Vinegar Hill, LLC	16,149.12	0.39%	14,762.09	0.20%	1,387.03
4402600 · Rental - Nutrien Ag	89,750.34	2.18%	87,004.08	1.16%	2,746.26
4403100 · Rental - H.Lee White Museum	3,600.00	0.09%	3,600.00	0.05%	0.00
4403300 · Rental - Fitzgibbons site	177,000.00	4.31%	141,000.00	1.88%	36,000.00
4403400 · Rental - Shark-Attach Office	5,100.00	0.12%	5,100.00	0.07%	0.00
4403500 · Rental - WT Terminal Oswego LLC	73,743.84	1.79%	73,744.00	0.98%	-0.16
4403600 · Rental - Shop Units (Marina)	1,200.00	0.03%	1,100.00	0.01%	100.00
4405000 · Rental - Miscellaneous	1,200.00	0.03%	82,486.30	1.10%	-81,286.30
<b>Total 4400000 · Rental</b>	<b>575,099.71</b>	<b>13.99%</b>	<b>614,743.32</b>	<b>8.19%</b>	<b>-39,643.61</b>
<b>4500000 · Misc Income</b>					
4500100 · Misc Income - Weighing Trucks	0.00	0.00%	54.00	0.00%	-54.00
4500200 · Misc Income - Novelis	5,840.00	0.14%	18,355.00	0.24%	-12,515.00
4501700 · Misc Income - Finance Charges	0.00	0.00%	133.40	0.00%	-133.40
4501900 · Misc Income - Demurrage reimbur	1,050.00	0.03%	375.00	0.00%	675.00
4502000 · Misc Income - Labor	143,546.05	3.49%	120,468.80	1.60%	23,077.25
4502100 · Misc Income - Oversized cargo	0.00	0.00%	18,000.00	0.24%	-18,000.00
4504900 · Misc Income - Metered Water	358.77	0.01%	825.58	0.01%	-466.81
4505000 · Misc Income - Other	93,330.22	2.27%	815,627.71	10.87%	-722,297.49
4505400 · Misc Income - Security East	61,398.87	1.49%	164,009.57	2.18%	-102,610.70
4505600 · Misc Income - BIDCO	1,890.00	0.05%	0.00	0.00%	1,890.00
<b>Total 4500000 · Misc Income</b>	<b>307,413.91</b>	<b>7.48%</b>	<b>1,137,849.06</b>	<b>15.16%</b>	<b>-830,435.15</b>
<b>4600000 · Stevedoring</b>					
4601200 · Stevedoring - New Eng Steamship	15,000.00	0.36%	37,500.00	0.50%	-22,500.00
4601800 · Stevedoring - Marubeni	261,935.49	6.37%	272,647.92	3.63%	-10,712.43
4601900 · Stevedoring - Glencore	258,283.26	6.28%	15,231.96	0.20%	243,051.30
4602400 · Stevedoring - Goldman Sachs	203,712.68	4.95%	25,389.99	0.34%	178,322.69
4602500 · Stevedoring - IXM	345,380.93	8.40%	109,621.42	1.46%	235,759.51
4602600 · Stevedoring - McKeil Marine	6,375.00	0.16%	5,940.00	0.08%	435.00
4602700 · Stevedoring - Mercuria	90,949.84	2.21%	378,007.19	5.04%	-287,057.35
4602800 · Stevedoring - Mitsubishi	0.00	0.00%	129,492.00	1.72%	-129,492.00
4602900 · Stevedoring - Alcoa	0.00	0.00%	92,740.00	1.24%	-92,740.00
4603000 · Stevedoring - Kuehne&Nagel	0.00	0.00%	285,339.66	3.80%	-285,339.66
4605000 · Stevedoring - Miscellaneous	4,742.89	0.12%	0.00	0.00%	4,742.89
4605400 · Stevedoring - Vestas	0.00	0.00%	294,498.83	3.92%	-294,498.83
4605900 · Stevedoring - GE	0.00	0.00%	21,011.73	0.28%	-21,011.73
4606000 · Stevedoring - Ashton Marine	0.00	0.00%	2,500.00	0.03%	-2,500.00
<b>Total 4600000 · Stevedoring</b>	<b>1,186,380.09</b>	<b>28.86%</b>	<b>1,669,920.70</b>	<b>22.25%</b>	<b>-483,540.61</b>
<b>4750000 · Profit Share</b>					
4751000 · Profit Share - Castalooop	85,911.12	2.09%	1,017,965.05	13.56%	-932,053.93
<b>Total 4750000 · Profit Share</b>	<b>85,911.12</b>	<b>2.09%</b>	<b>1,017,965.05</b>	<b>13.56%</b>	<b>-932,053.93</b>
<b>4800000 · Marina Income</b>	<b>761,528.12</b>	<b>18.52%</b>	<b>837,815.79</b>	<b>11.16%</b>	<b>-76,287.67</b>
<b>Total Income</b>	<b>4,111,418.12</b>	<b>100.00%</b>	<b>7,506,787.04</b>	<b>100.00%</b>	<b>-3,395,368.92</b>